

# Rendezvous from NFS - Recent Installs



## ARTHUR COX

Arthur Cox is one of Ireland's leading law firms which has grown to encompass offices in major international business centres such as London, New York and Silicon Valley as well as their prestigious Dublin HQ. Like many of our legal clients they had a need to book their meeting rooms for external private clients whilst also having a requirement to better manage their staff's hot desks and visitor car parking.

After evaluating Rendezvous, it was clear that it was the answer to many of their requirements. With the solution in place they now have a solution which effortlessly manages their client meetings and captures all attendant costs with full client matter integration as well as enabling them to better utilise their real estate to deliver a truly agile working environment.



## Sainsbury's

Sainsbury's really needs no introduction, as one of the UK's largest supermarket chains. Naturally, they have a large amount of real estate and with a large employee base of over 137,000, it adds up to a lot of meeting rooms. Rendezvous was chosen after an extensive due diligence process to manage four of their office locations with a base of over 300 meeting rooms.

Apart from being apparent that NFS was offering a robust multi location meeting room booking solution which is capable of handling the day to day logistics of their estate, they were also influenced in their decision by our unique Quickbook mobile-ready tool which they realised is going to hugely simplify and speed up the booking process for their many staff. They also plan to implement Rendezvous within Sainsbury's Bank and other related Companies.





Ilmarinen is the largest and oldest pensions and insurance company in Finland. Naturally, they have a large headquarters and a demanding requirement for meeting room booking and offering the best visitor experience. After a vigorous tender process, they selected Rendezvous to manage their 120 meeting rooms.

Working with our local partner and AMX distributor, Audico, in Finland we delivered a solution which encompasses meeting room bookings, the AMX RMS digital signage solution and custom integration with the third party SYSTAM visitor management solution. As a result, they have achieved maximum utilisation of their space and they can offer the best visitor experience. After a successful implementation of the Rendezvous solution they have identified further areas for improvement and we have developed integration between Rendezvous and their SAP-based accounting, so they can export charge data from Rendezvous into the accounting package to streamline invoicing.

## Epsom and St Helier University Hospital

In response to a government directive to maximise real estate utilisation, NHS Epsom and St Helier went out to tender with a view to finding a solution which would enable them to better organise their meeting rooms and to enable them to better allocate their 350 hot desks across their 6000 staff.

After a complex tender process which encompassed reviewing several solutions, they chose Rendezvous and committed to a five-year engagement. As a browser based solution it is ideal for their multiple site operation and they currently have 1800 active users who are enjoying the benefits of space utilization and greater ease of hot desk bookings using our intuitive Quickbook solution. The solution is deployed across four locations and as well as the room and desk booking we have also integrated the solution with a digital signage platform which enables the staff to quickly see if a room is in use and to book rooms and services on the fly.

