

Aloha from NFS - Recent Installs



HAWKSMOOR

Hawksmoor is an award winning steak restaurant which has been lauded in the press as serving “The best steak you’ll find anywhere.” When it came to selecting an EPOS solution they also selected the best of breed – Aloha which they use across their whole estate. Additionally Aloha is poised to be deployed in their new flagship site in Borough Market. They are so confident with the solution that they have plans to take it farther afield to their new site inside the new World Trade Center in New York.

Closer to home they are also going to be implementing Aloha for their new Foxlow casual dining concept. For the group we have provided our mobile real time Pulse solution which provides the management team with actionable data such as net sales, social media account information and employee performance in the palm of their hand enabling them to make immediate decisions. In addition, a key factor for them selecting Aloha from NFS is the award winning 24/7 helpdesk support.



From humble beginnings, based on the cult film of the same name, Coyote Ugly has grown to be an international brand of bars with outposts in the US, Germany, Russia, the Ukraine and now is coming to Wales. Fashioning itself as the “most famous bar on the planet”, the first UK site has been opened by serial entrepreneur Steve Lewis who not only plans three more sites but also will be featuring the bar in a fly on the wall documentary for MTV. For this major international brand, it was a natural choice to select Aloha.

The bar has a capacity for 900 guests and will be open seven days a week. In addition to installing the full EPOS solution with built in redundancy (ideal for the late night environment) to speed service and payments and in order to deter employee theft we are providing Bar and Restaurant Guard which will give management greater operational control in this busy venue.





THAI LEISURE GROUP

Thai Leisure is a burgeoning chain which began life in 2004 with a vision to bring authentic Thai cuisine and hospitality to the UK restaurant market. It has proven to be a winning combination as they now have sixteen sites under their Chaophraya and Thaikhun brands. As part of their further expansion plans they embarked on a process to select a new EPOS solution.

Their initial impression of Aloha was overwhelmingly positive and after a successful trial of the solution at three of their sites they decided to implement the solution across the estate. In order to fuel future expansion they chose our Loyalty solution to drive customer retention as well as selecting the Insight solution which gives them the high level reporting tools across the group to drive revenue opportunities.

GOOSE ISLAND

Vintage Ale House

Anheuser-Busch InBev is the World's largest brewer and is opening their first food led managed pub in Balham, South London and in Brussels. When it was looking for a cutting edge EPOS solution for this new 'Goose Island' concept they chose Aloha from NFS. We were able to deliver not just an EPOS but a total solution which encompasses iPad based table side ordering for efficient service, an enterprise level stock control solution our partner Fourth which enables them to easily monitor stock across the estate and a kitchen automation solution from our partner QSR to ensure optimal levels of food preparation and service.

As this is only the beginning for the concept they have also selected cloud based solutions such as Aloha CFC which enables them to make data and configurations changes easily across the group as well as Aloha Insight which will give them the operational visibility they need as they grow. Other highlights of the implementation include Aloha Bar and Restaurant Guard for employee theft deterrence.

